

pen with you • Never go into anyone's house or apartment • Always sell with a parent or another Scout • Don't carry large

# CONGRATULATIONS! YOU FILLED IT UP.

# FILL IT UP!



WHEN YOU FILL UP THIS ORDER FORM

You can fill up your Trail's End Popcorn order form in 1 week! Because everybody loves popcorn. Get 25 customers. Here's how.



### MONDAY – Sell to Mom and Dad

The first day, get an order from your Mom and another from your Dad. Good start!



### TUESDAY – Sell to 4 customers

Now, go to your neighbors...to the left of your house and to the right, then go across the street to 2 more neighbors.



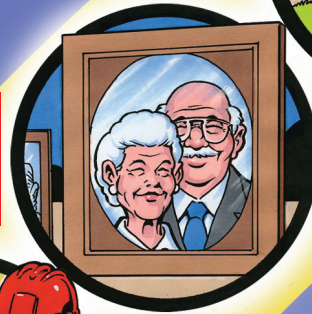
### WEDNESDAY – Sell to 5 more customers

Mom can sell to 5 customers at her work, or at school or your place of worship.



### THURSDAY – Sell to 4 more customers

Dad is really good at selling. He can sell to 4 customers among friends at work.



### FRIDAY – Sell to 4 relatives

Don't forget Grandma and Grandpa! Then, sell to 2 other relatives, too.



### SATURDAY – You're almost there! Get 6 more customers!

Go with a Scout or parent and sell in a new neighborhood. Don't stop until you have sold to 6 new customers.

## START HERE!



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another Scout • Don't carry large amounts of cash • Walk on sidewalks and paths • Don't sell after dark • Always wear your uniform • Take an order form and

amounts of cash • Walk on sidewalks and paths • Don't sell after dark • Always wear your uniform • Take an order form and pen with you • Always say "Thank You"

• Tell the customer why you're selling popcorn • Never go into anyone's house or apartment • Always sell with a parent or